

GOVERNMENT OF MAHARASHTRA
SOCIAL WELFARE DEPARTMENT PUNE

Swd / E-Tender Notice 09 for 2012-13

Pre-bid meeting Query for Facility Management Services Tender on date 26.09.2012

Sr No	Query	Suggestions by Bidders	Answer
Brisk facilities Services Pvt. Ltd. : Query Submission date 26.09.2012			
1	EMD asked in the tender is Rs.25 Lacs than What is estimated Cost of Tender, if it is assumed to be 1% then. Estimated cost seems to be around Rs. 25 Crore and if it is assumed to be 2% then the estimated cost seems to be around Rs. 12.5 Crores	Estimate of the Tender May be clarified	Since the tender is B2 type, Department has done its internal estimation. Bidder is expected to have his own estimation based on the data provided as well as physical survey of the premises.
2	Tender schedule point 5 mentions the submission of EMD FDR and under point 3 it is mentioned that EMD can be in the form of Bank Guarantee / Demand Draft	The mode of Submission of EMD needs to be Cleared.	EMD should be in the form of Bank Guarantee or Demand Draft only.
3	Tender release date was 05.09.12 and closing date was 18.09.12 which is extended to 27.09.12 (which was clear contravention of CVC Guidelines and was extended on submission of our letter) and the prebid for	Timeline for Tender purchase and submission can be extended so that all the bidders get proper time for submitting their bid.	Revised Bid schedule is published on the Web Portal of Social Welfare Department.

	<p>the same was kept on 25.09.12, the minutes of which are not yet as on 26.09.12, available on your website; then how a bidder will submit its bid for such a huge tender in one days time. Does prebid purposely kept just before one day so that bidders other than specific parties may not be able to submit their bid on time</p>		
4	<p>Tender accepts only companies as bidder and not other form of entities, does that mean that other form of entities are not eligible to bid for government department. Don't you feel that by putting these clauses you are restricting the constitutional right of trade and commerce (Article 19 of Constitution)?</p>	<p>All form of Legal Entities to be recognized for Bidding.</p>	<p>Since the Private and Public limited companies work on the principle of Limited Liability, presence/ absence/ transfers/ additions/ removal/ Exits of Chairperson/ Directors of the company does not hamper the projects in hand. Moreover, this condition is as per the guidelines followed by the Comptroller and Auditor General of India in their tender.</p>
5	<p>If required scope of work is of facility management nature then why eligibility criteria compulsorily asks for mechanized cleaning and security / attendant (together) services only. These criteria could be fulfilled by two companies only. Does this tender is for only these two companies?</p>	<p>Experience of Facility Management or Housekeeping Job to be considered.</p>	<p>Please see the revised Minimum Eligibility Criteria and revised Technical Bid Evaluation in the bid document.</p>
6	<p>In Minimum Eligibility Criteria and</p>	<p>These two conditions can be clubbed</p>	<p>Please see the revised Minimum</p>

	experience no. 1 and 2 are totally different so that bidders should have 5 work orders for condition no. 1 and 5 work orders for condition no. 2. Why such a huge requirement is kept.	and the requirements can be kept in line with CVC guidelines.	Eligibility Criteria and revised Technical Bid Evaluation in the bid document.
7	When required work amount is around Rs. 25 Crore or Rs. 12.5 Crore only then why eligibility criteria asks average annual turnover and work experience of Rs. 40 Crore? Is it in line with CVC Guidelines? And is it done to support only two entities?	Experience and Turnover as per CVC guidelines may be followed.	Condition is removed from Minimum Eligibility Criteria. Kindly refer to the revised technical bid Evaluation in the bid document.
8.	Why particular series of ISO is only recognized and not others and it is asked since last 3 years. Doesn't having ISO suffice the standard of organization and is it mandatory under any law to obtain ISO and to maintain for minimum 3 years.	This condition can be relaxed that just having ISO of any series should suffice.	Condition is removed from Minimum Eligibility Criteria. Kindly refer to the revised technical bid Evaluation in the bid document.
9	Why OHSAS certification are mandatory condition. Does it means that organizations which are not having these conditions could not do good housekeeping jobs or are these certifications asked because these specific two companies possess the same	The Condition of OHSAS can be deleted.	Condition is removed from Minimum Eligibility Criteria. Kindly refer to the revised technical bid Evaluation in the bid document.
10	Why the solvency of Rs. 15 crore is asked for?	Amount to be reduced to a nominal amount of say Rs. 1 crore.	To handle such projects of greater magnitude, the Tenderer should have solvency of minimum Rs. 10 Crores. Alternatively Net worth or Cash Credit

			Limit or Assured Line of Credit from Nationalized banks shall suffice.
11	Why the Net Worth of Rs. 10 Crores asked for?	Amount can be reduced to Rs. 1 Crore.	Condition remains unchanged.
12	We are unable to understand the requirement of Minimum Employee Strength of 5000. Are you going to need 5000 employees in your work? if not then why such a huge requirement	This number can be reduced to minimum employee strength of 500.	Condition is removed from Minimum Eligibility Criteria. Kindly refer to the revised technical bid Evaluation in the bid document.
13	Why the bidder should have experience of one lac Sq Mtr. Garden experience and of Plumbing and electrician? Do you have such a huge scope of the same in the scope of work which is not mentioned in the tender or Whether this is for the purpose of restricting competition? So that only two companies which are having this experience can only qualify?	This condition may be deleted as this scope of work is not a major portion of the required work and the scope of work may be clarified that what kind and size of trees are required.	Since the scope of work requires Garden maintenance activities at various establishments of the Department, experience of Garden Maintenance is compulsory. Please refer to revised Minimum eligibility Criteria and revised technical bid Evaluation in the bid document. For Electrical and Plumbing related experience kindly refer revised Minimum eligibility Criteria.
14	When tender requirement is so huge then why Joint Ventures and Consortium bidding are not allowed. Don't you think that by allowing these type of bidding you may get better competition.	Joint Venture and Consortium bidding can be allowed.	Condition remains unchanged.
15	Are there any specific reasons for keeping	Tender can be allowed as normal	The department has adopted the

	the tender as Techno commercial and for keeping such stringent conditions?	tender under two bid system.	method of tendering as published by The Comptroller and Auditor General of India in their tender which emphasises more weightage on Quality rather than price.
16	Security Regulations of Maharashtra. We understand that some regulations prescribed by Maharashtra Security Guard Board Rules are not followed under this tender and we also understand that Guard Board Authorities have given some letter regarding their objection on this Tender.	All the prescribed laws needs to be followed by the Authorities and nothing should be done in violation of any laws.	All the prescribed laws shall be followed.
BVG India Ltd. : Query Submission date 25.09.2012			
1	On page no. 38, table A.1 the no. of persons required per unit, against each establishment type Is given but the total number of such establishments have not been mentioned, i.e. how many 75 students capacity hostel or how many 100 students capacity hostels or how many Samajik Nyay Bhavans are there, is not clear. So how department is going to calculate the financial bid?		<p>Only for the sake of Financial bid evaluation the quantity of Establishments shall be considered as below :</p> <p>75 Capacity Hostels – 271 nos. 100 Capacity Hostels – 100 nos. 1000 Capacity Hostels – 4 nos. Samajik Nyay Bhavan and Divisional/ District Level offices – 25 nos. Residential schools – 100 nos.</p> <p>The quantity mentioned above is approximate and for evaluation</p>

			purpose only and the Department reserves the right to increase or reduce the volume as per the requirement. Also the Department reserves the right to start the project in parts or in Toto.
2	On page no. 39, clause 3.7, the total no of machines to be deployed for each establishment type Is mentioned. The quantity mentioned for 1000 capacity hostel seems to be very less, as compared to 75 & 100 capacity hostel. With such less quantity, it will be difficult to comply with the required scope.		Please see the revised tentative quantity of Machines in Section 6, Clause 3.7.
3	Clause 7.3 on page no 23 states that, contractor shall submit to client the details of amount deposited on account of EPF & ESI in respect of the deployed personnel to the concerned authorities from time to time. Kindly mention the specific document required as PF / ESI chalans does not mention the names of any specific Persons.		The quantity of employees, as per work agreement, should be seen in the challans. Names are not compulsory.
4	Regarding clause 7.6 on page 23, since the employees will be covered under ESIC, Is there a need for separate death / accident coverage.		If the employees are covered under ESIC, then there is no need for separate Death/ Accident coverage, unless it is specifically instructed by the Department under certain

			circumstances.
5	Kindly elaborate the process of character certification, as required vide clause no. 5.3, page no.41.		Police Verification of the employee will suffice.
6	Kindly reduce amount of EMD.		The clause remains unchanged
7	The E bidding process is very complicated & redundant , e.g. if the bid preparation & close for technical bid & price bid phase ends at 17.30 on 27/9/2012, and no changes after that can be made, then why 4 days i.e. upto 1/10/2012 are given for Bid Submission alone? Instead the time for bid preparation can be further extended to give Additional Time to Bidders		The process remains unchanged. Tenderers are requested to contact on following telephone numbers, for any doubts / information / difficulty regarding on line submission to Sify Technologies Ltd. Nextender (India) Pvt. Ltd. on 020-25315555/2531556 (Pune) or 022-26611117 / 26611287 (Extn. 25/26) Mumbai.
8	As per T1 Technical Envelope on e tendering website, Form IV - Articles of Agreement, Form II Bid Security Form & Form V - Performance of bank guarantee are to be uploaded. But these forms are required to be submitted by successful tenderer and we will be signing each page of the Tender Document and that also will be uploaded. Kindly clarify, what needs to be uploaded on this,		Clause remains unchanged.
9	After submission of these Pre Bid Queries,		Sufficient time is given.

	the responses to these queries would require 1 - 2 days after which the bidder will require 7 working days for preparation and submission of the Bid.		
10	Kindly reply to the queries at the earliest & extend the tender.		Revised Bid schedule is published on the Web Portal of Social Welfare Department.
Human Rights Protection association : Query Submission date 17.09.2012			
1	There is no option for Pre bid Meeting in this Tender which is mandatory above 1 cr estimated value of the work as per GR.		Pre Bid meeting was held on 25 th September 2012.
2	Please refer. and. go through the length of the page no. 9 and 10 of 17 regarding the following eligibility criteria, etc; While going in details through the same we have noticed that only 1 or 2 bidders can participate in above said tender. This will make entire Tendering Process non competitive and will attract bids at higher rate considering monopolistic criteria's laid down by your department. This can lead severe loss to State Exchequer.		Please see the revised Minimum Eligibility Criteria and revised Technical Bid Evaluation in the bid document.
Krystal Integrated Services Pvt. Ltd.: Query Submission date 26.09.2012			
1	Clause No.5 of tender Notice : There is no proforma & format of Affidavit. Kindly give the format.		The word "Affidavit" stands deleted.
2	Clause No .2.1 of 21 : to accept the Performance		Performance Bank Guarantee from

	bank guarantee from any nationalized bank or Schedule bank.		Nationalized or Scheduled Bank will be accepted.
3	Clause No . 2 of Tender Schedule of Pre Bid Meeting to postpone the online bid preparation & hash submission Since the pre bid meeting was one day prior to online bid preparation & hash submission and the queries are not answered.		Revised Bid schedule is published on the Web Portal of Social Welfare Department.
4	Clause No . (V) b of 15 : SA certificate is not asked in Documents supporting the Minimum Eligibility Criteria. We suggest you to delete the SA from the evaluation .		Condition remains unchanged.
Sanjay maintenance Services Pvt. Ltd. : Query Submission date 26.09.2012			
1	As per the first page of tender schedule point no. 5: Date and time for submission of Earnest money deposit FDR and tender document fees DD and affidavit (in original) one day before of the opening of the technical bid's date and time.	Kindly provide the Performa/format of affidavit ask to submit as per tender, further explain the purpose of affidavit.	Affidavit stands cancelled.
2	As per the page No. 9, C : Experience criteria point 1: - Minimum 5 (Five) single works having cumulative total completed value not less than Rs.40 Crores (Forty Crores only) in last 5 financial years, out of which at least three of them should be in Central Government / State Govt. / Municipal Corporations/Municipal Councils/ PSU's.	Instead of asking for 5 single works, please ask for 3 single work experiences, out of this 2 works should be in Central Government / State Govt. / Municipal Corporations/Municipal Councils/ PSU's.	Please see the revised Minimum Eligibility Criteria and revised Technical Bid Evaluation in the bid document.
3	As per the page No. 9, C : Experience criteria point2 : - The Tenderer should necessarily	Instead of asking for 5 single works, of providing Mechanized Cleaning and	Please see the revised Minimum Eligibility Criteria and revised

	have experience of providing Mechanized Cleaning and Security/ Attendant services together at minimum 5 reputed organizations, out of which at least one of them should be under State Govt./ Central Govt./ Municipal Corporations/Municipal Councils.	Security/ Attendant services, please ask for 2 work experience & both should be under State Govt./ Central Govt./ Municipal Corporations/ Municipal Councils.	Technical Bid Evaluation in the bid document.
4	As per the page No. 9, C : Experience criteria point 2 : Of the above works, two such works should have multiple locations (not less than 100 locations each) and should have completed minimum one year	Instead of asking for 2 works, please ask for 01 work having multiple locations (not less than 100 locations each) and should have completed minimum one year.	Please see the revised Minimum Eligibility Criteria and revised Technical Bid Evaluation in the bid document.
5	As per the page No. 9, C : Experience criteria point 3 : - The contractor should have experience of providing Garden Maintenance services at minimum 3 reputed organizations, out of which at least 1 work should be with Central Government / State Govt. / Municipal Corporations/ PSU's each having area not less than one lakh sq.mt.	This clause should be deleted from the tender because it is a periodical scope which does not require the special expertise like landscape designing and maintenance further the garden area is also not so huge.	Please see the revised Minimum Eligibility Criteria and revised Technical Bid Evaluation in the bid document.
6	Page No. 15 Technical Bid Evaluation - point (v) - Sub point (b) : Quality Related marks for SA 8000 Certificate.	This clause should be deleted from the tender because this certificate is not asked in eligibility criteria.	Condition remains unchanged.
Sumeet Facilities Pvt. Ltd. : Query Submission date 26.09.2012			
1	JV / Consortium allowed.		Not Allowed.
2	EMD, if in form of BG, no format given in tender doc.		Please refer to the format of Bid Security Form (Form II).
3	Manpower strength required not mentioned.		As the bidders is required to quote Rate per Manpower, Manpower strength is not required to be

			mentioned.
4	CVC Guidelines not followed.		CVC Guidelines are followed.
5	No estimate contract value mentioned.		Since the tender is B2 type, Department has done its internal estimation. Bidder is expected to have his own estimation based on the data provided as well as physical survey of the premises.
6	Eligibility conditions.		Please see the revised Minimum Eligibility Criteria and revised Technical Bid Evaluation in the bid document.

commissioner ,Social Welfare

Maharashtra State, Pune